



HING MING HOLDINGS LIMITED 興銘控股有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock code: 8425

2020

THIRD QUARTERLY REPORT

CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Main Board of the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

Hong Kong Exchanges and Clearing Limited and the Stock Exchange take no responsibility for the contents of this report, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this report.

This report, for which the directors of Hing Ming Holdings Limited (the “Company” and the “Directors”, respectively) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the “GEM Listing Rules”) for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

THIRD QUARTERLY RESULTS

The board of Directors (the “**Board**”) is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (collectively, the “**Group**”) for the three months and nine months ended 31 December 2020 together with the relevant unaudited comparative figures for the corresponding period in 2019 as follows.

UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three and nine months ended 31 December 2020

	Notes	Three months ended 31 December		Nine months ended 31 December	
		2020 (unaudited) HK\$'000	2019 (unaudited) HK\$'000	2020 (unaudited) HK\$'000	2019 (unaudited) HK\$'000
Revenue	3	11,170	11,480	39,667	41,684
Cost of sales and services rendered		(7,358)	(6,243)	(23,487)	(25,453)
Gross profit		3,812	5,237	16,180	16,231
Other income		363	19	1,790	265
Administrative expenses		(4,488)	(2,316)	(9,986)	(6,460)
Finance costs		(64)	(139)	(318)	(501)
(Loss)/profit before income tax expense	4	(377)	2,801	7,666	9,535
Income tax expense	5	(413)	(144)	(1,539)	(3,229)
(Loss)/profit and total comprehensive (expenses) income for the period attributable to owners of the Company		(790)	2,657	6,127	6,306
(Loss)/earnings per share — Basic and diluted	7	HK(0.20) cents	HK0.66 cents	HK1.53 cents	HK1.58 cents

UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the nine months ended 31 December 2020

	Share capital <i>HK\$'000</i>	Share premium <i>HK\$'000</i>	Other reserve <i>HK\$'000</i>	Retained earnings <i>HK\$'000</i>	Total <i>HK\$'000</i>
At 1 April 2020 (audited)	4,000	63,824	6,000	45,986	119,810
Profit and total comprehensive income for the period	-	-	-	6,127	6,127
At 31 December 2020 (unaudited)	4,000	63,824	6,000	52,113	125,937
At 1 April 2019 (audited)	4,000	63,824	6,000	44,882	118,706
Profit and total comprehensive income for the period	-	-	-	6,306	6,306
At 31 December 2019 (unaudited)	4,000	63,824	6,000	51,188	125,012

NOTES

1. GENERAL

The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 8 April 2016. The issued shares of the Company (the “**Shares**”) were initially listed on GEM of the Stock Exchange (the “**Listing**”) on 15 March 2017. The address of the Company’s registered office is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman KY1-1111, Cayman Islands and its principal place of business in Hong Kong is located at Room A4, 2/F., Tsim Sha Tsui Mansion, 83–87 Nathan Road, Kowloon, Hong Kong.

The Company is an investment holding company. The Company’s subsidiaries are principally engaged in trading, installation and renting of suspended working platforms and other construction equipment.

In the opinion of the Directors, the immediate and ultimate holding company of the Company is Hing Gut Limited (“**Hing Gut**”), a company incorporated in the British Virgin Islands (the “**BVI**”).

2. BASIS OF PRESENTATION AND PREPARATION

(A) Statement of compliance

The unaudited consolidated financial statements of the Group for the nine months ended 31 December 2020 (the “**Unaudited Consolidated Financial Statements**”) have been prepared in accordance with the Hong Kong Financial Reporting Standards (the “**HKFRSs**”) issued by the Hong Kong Institute of Certified Public Accountants (the “**HKICPA**”) and the applicable disclosure requirements of the GEM Listing Rules.

The HKICPA has issued certain new and revised HKFRSs that are first effective or available for early adoption for the current accounting period of the Group.

A summary of the significant accounting policies adopted by the Group is set out below.

(B) Basis of preparation

The measurement basis used in the preparation of the Unaudited Consolidated Financial Statements is the historical cost basis.

The preparation of the Unaudited Consolidated Financial Statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

2. BASIS OF PRESENTATION AND PREPARATION (CONTINUED)

(B) Basis of preparation (Continued)

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. The Unaudited Consolidated Financial Statements should be read in conjunction with the Group's audited consolidated financial statements and notes thereto for the year ended 31 March 2020.

The Unaudited Consolidated Financial Statements have not been audited by the Company's independent auditor, but have been reviewed by the audit committee of the Board (the "Audit Committee").

The Unaudited Consolidated Financial Statements are presented in Hong Kong dollars ("HK\$") which is also the functional currency of the Group, and all values are rounded to the nearest thousands, except when otherwise indicated.

3. REVENUE

Revenue, which is also the Group's turnover, represents income received and receivable from rental and related services and trading of equipment and spare parts during the nine months ended 31 December 2020 and is summarised as follows:

	Three months ended		Nine months ended	
	31 December 2020 (unaudited) HK\$'000	2019 (unaudited) HK\$'000	31 December 2020 (unaudited) HK\$'000	2019 (unaudited) HK\$'000
Rental and related services	10,891	11,019	34,092	31,743
Trading of equipment and spare parts	279	461	5,575	9,941
Total	11,170	11,480	39,667	41,684

4. (LOSS)/PROFIT BEFORE INCOME TAX EXPENSE

	Three months ended		Nine months ended	
	31 December		31 December	
	2020 (unaudited) <i>HK\$'000</i>	2019 (unaudited) <i>HK\$'000</i>	2020 (unaudited) <i>HK\$'000</i>	2019 (unaudited) <i>HK\$'000</i>
(Loss)/profit before income tax expense is arrived at after charging/(crediting):				
Auditor's remuneration	110	126	330	345
Cost of inventories sold and materials consumed	188	256	2,889	6,135
Exchange loss/(gain), net	1	(7)	(40)	(6)
Depreciation of property, plant and equipment	3,302	3,150	10,560	8,501
Gain on disposal of property, plant and equipment	(277)	—	(277)	—
Staff costs (including Directors' remuneration)				
— Salaries, wages and other benefits	5,281	2,943	12,261	8,664
— Retirement costs	134	115	405	350

5. INCOME TAX EXPENSE

The income tax expense in the unaudited consolidated statement of profit or loss and other comprehensive income represents:

	Three months ended		Nine months ended	
	31 December	2019	31 December	2019
	2020	(unaudited)	2020	(unaudited)
	(unaudited)		(unaudited)	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Hong Kong profits tax				
Current tax	86	491	1,663	2,089
Deferred tax	327	(347)	(124)	1,140
	<hr/>			
Income tax expense	413	144	1,539	3,229
	<hr/>			

Hong Kong Profits Tax

Under the two-tiered profits tax rates regime, one of the subsidiaries of the Company is subjected to Hong Kong Profits Tax at the rate of 8.25% for the first HK\$2 million of estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million. Other subsidiaries of the Company are subjected to Hong Kong Profits Tax at the rate of 16.5% for the nine months ended 31 December 2020 and 31 December 2019, respectively.

Income tax from other tax jurisdictions

Pursuant to the rules and regulations of the Cayman Islands and the BVI, the Group is not subject to any income tax in the respective tax jurisdictions.

6. DIVIDEND

The Board does not declare the payment of any dividend for the nine months ended 31 December 2020 (2019: Nil).

7. (LOSS)/EARNINGS PER SHARE

The calculation of the basic (loss)/earnings per share attributable to the owners of the Company is based on the following data:

	Three months ended 31 December		Nine months ended 31 December	
	2020 (unaudited) <i>HK\$'000</i>	2019 (unaudited) <i>HK\$'000</i>	2020 (unaudited) <i>HK\$'000</i>	2019 (unaudited) <i>HK\$'000</i>
(Loss)/earnings:				
(Loss)/profit attributable to owners of the Company for the purpose of calculating basic (loss)/earnings per share	(790)	2,657	6,127	6,306
	<i>'000</i>	<i>'000</i>	<i>'000</i>	<i>'000</i>
Number of shares:				
Weighted average number of ordinary shares for the purpose of calculating basic earnings per share (<i>Note</i>)	400,000	400,000	400,000	400,000
Basic (loss)/earnings per share	HK(0.20) cents	HK0.66 cents	HK1.53 cents	HK1.58 cents

Note:

The calculation of basic earnings per share is based on the profit attributable to the owners of the Company for the nine months ended 31 December 2020 of approximately HK\$6,127,000 (2019: approximately HK\$6,306,000) and the weighted average of ordinary shares of 400,000,000 (2019: 400,000,000) in issue during the period.

Diluted earnings per share were the same as the basic earnings per share as there were no dilutive ordinary shares in existence during the nine months ended 31 December 2020 and 2019.

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW AND OUTLOOK

Our Group is principally engaged in (i) providing rental services of temporary suspended working platforms and other construction equipment, mainly including tower cranes and generators; and (ii) trading of equipment and spare parts, mainly including permanent suspended working platforms, motors and wire rope.

Rental and Related Services

Our Group has been providing temporary suspended working platforms to our customers for housing construction or repair and refurbishment purposes. We source motors and other temporary suspended working platform components separately from our suppliers, and we assemble the platforms in our storage and repairing workshop located in Pat Heung, Hong Kong. Apart from temporary suspended working platforms, our Group also offers tower crane and generator rental services to our customers for housing construction purpose.

Trading of Equipment and Spare Parts

With our established customer and supplier base, we also engage in the trading of equipment and spare parts, mainly including permanent suspended working platforms, motors and wire rope, predominantly in Hong Kong which further enhances our capability to satisfy customers' demands. We source our equipment and spare parts from suppliers mainly located in Germany, Belgium, Spain and China, and sell them mainly to construction contractors and trading companies in Hong Kong.

During the reporting period, the economic environment was challenging and the momentum of economic growth had significantly slowed down. Due to certain uncertainties in the local and global economy, our Group recorded a slight decrease in revenue for the nine months ended 31 December 2020, which decreased by approximately 4.8% to approximately HK\$39.7 million as compared with revenue of approximately HK\$41.7 million for the nine months ended 31 December 2019. Our Group will endeavor to improve its revenue performance on its core business by executing flexible strategies to face the market challenges and will continue to intensify the rental service of tower crane to capture the market demands.

Looking forward, our Group will continue to monitor the development of the COVID-19 pandemic and will continue to adopt a positive yet prudent approach in its business strategies aiming to enhance the Group's profitability and shareholders' value in the long run.

FINANCIAL REVIEW

Revenue

Our Group recorded a decrease in revenue for the nine months ended 31 December 2020, which decreased by approximately 4.8% to approximately HK\$39.7 million as compared with revenue of approximately HK\$41.7 million for the nine months ended 31 December 2019. The decrease was mainly due to decrease in income generated from trading of permanent suspended working platforms business.

Cost of sales and services rendered

Our Group's cost of sales and services rendered amounted to approximately HK\$23.5 million for the nine months ended 31 December 2020, representing a decrease of approximately 7.7% (2019: approximately HK\$25.5 million). Cost of sales and services rendered mainly represents the cost of inventories sold and materials consumed, staff costs, rental of equipment and depreciation. The decrease was in line with decrease in revenue for the nine months ended 31 December 2020.

Gross profit and gross profit margin

Our Group's gross profit remained stable at HK\$16.2 million for the nine months ended 31 December 2020 (2019: approximately HK\$16.2 million), with gross profit margin at approximately 40.8% (2019: approximately 38.9%). Slight improvement in gross profit margin was mainly due to the higher profit margin from rental income of tower cranes as compared to the corresponding period last year.

Other income

Our Group recognised other income of approximately HK\$1.8 million and approximately HK\$265,000 for the nine months ended 31 December 2020 and 2019, respectively. The increase was mainly due to the income received from anti-epidemic fund subsidy scheme of approximately HK\$1.4 million and gain on disposal of property, plant and equipment of approximately HK\$0.3 million for the nine months ended 31 December 2020.

Administrative expenses

Our administrative expenses increased by approximately HK\$3.5 million or approximately 54.6% from approximately HK\$6.5 million for the nine months ended 31 December 2019 to approximately HK\$10.0 million for the nine months ended 31 December 2020. The increase in administrative expenses was mainly due to the performance bonus paid to directors and staff of approximately HK\$3.3 million during the nine months ended 31 December 2020.

Finance costs

Our finance costs decreased by approximately HK\$183,000 or 36.5% from approximately HK\$501,000 for the nine months ended 31 December 2019 to approximately HK\$318,000 for the nine months ended 31 December 2020. The decrease was mainly due to the decrease in finance liabilities under finance lease of tower cranes.

Profit and total comprehensive income for the period

Our Group's profit and total comprehensive income slightly decreased by approximately 2.8% from approximately HK\$6.3 million for the nine months ended 31 December 2019 to approximately HK\$6.1 million for the nine months ended 31 December 2020. The decrease was mainly due to the increase in administrative expenses during the nine months ended 31 December 2020.

DISCLOSURE OF INTERESTS

A. DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATION

As at 31 December 2020, the interests or short positions of each of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong (the "SFO")), which would be required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he/she was taken or deemed to have under such provisions of the SFO) or (b) pursuant to section 352 of the SFO, to be recorded in the register referred to therein or (c) pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange, are set out as follows:

Long position in the ordinary Shares

Name of Directors	Capacity/ Nature of Interest	Number of Shares Held	Percentage of Total Issued Shares
Mr. Tang Hing Keung (Note)	Interest in a controlled corporation	120,000,000 (L)	30.0%
Ms. Au Fung Yee (Note)	Interest of spouse	120,000,000 (L)	30.0%

Note: The Company is owned as to 30.0% by Hing Gut which is an investment holding company. Hing Gut is owned as to 90% by Mr. Tang Hing Keung and as to 10% by Ms. Au Fung Yee. Under the SFO, Mr. Tang Hing Keung is deemed to be interested in the same number of Shares held by Hing Gut. Ms. Au Fung Yee is the wife of Mr. Tang Hing Keung. Under the SFO, Ms. Au Fung Yee is deemed to be interested in the same number of Shares in which Mr. Tang Hing Keung is interested and is deemed to be interested. Mr. Tang Hing Keung and Ms. Au Fung Yee are directors of Hing Gut.

L: Denotes a "long position" (as defined under Part XV of the SFO) in such Shares.

Long position in the ordinary shares of the associated corporation

Name of Directors	Name of Associated Corporation	Capacity/ Nature of Interest	Number of Shares Held	Percentage of Shareholding
Mr. Tang Hing Keung	Hing Gut	Beneficial owner	9 (L)	90%
Ms. Au Fung Yee	Hing Gut	Beneficial owner	1 (L)	10%

L: Denotes a “long position” (as defined under Part XV of the SFO) in such Shares.

Save as disclosed above, as at 31 December 2020, none of the Directors and the chief executive of the Company had registered an interest or short position in the shares or underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be recorded in the register referred to therein; or (c) pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange.

B. SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES

As at 31 December 2020, so far as is known to the Directors, the following entity/person (other than the Directors or chief executive of the Company, whose interests or short positions are disclosed under the paragraph headed "Directors' and chief executive's interests and short positions in the shares, underlying shares and debentures of the Company or any associated corporation" above) had interests or short positions in the Shares and the underlying Shares, which were required to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which would be required, pursuant to section 336 of the SFO, to be entered in the register referred to therein:

Long position in the ordinary Shares

Name of Shareholder	Capacity/ Nature of Interest	Number of Shares Held	Percentage of Total Issued Shares
Hing Gut (<i>Note 1</i>)	Beneficial interest	120,000,000 (L)	30.0%
Ms. Woo Lan Ying (<i>Note 2</i>)	Beneficial interest and interest in a controlled corporation	93,688,000 (L)	23.42%

Notes:

1. The Company is owned as to 30.0% by Hing Gut. Hing Gut is owned as to 90% by Mr. Tang Hing Keung and as to 10% by Ms. Au Fung Yee. Under the SFO, Mr. Tang Hing Keung is deemed to be interested in the same number of Shares held by Hing Gut. Ms. Au Fung Yee is the wife of Mr. Tang Hing Keung. Under the SFO, Ms. Au Fung Yee is deemed to be interested in the same number of Shares in which Mr. Tang Hing Keung is interested and is deemed to be interested.
 2. Ms. Woo Lan Ying is beneficially interested in 90,000,000 Shares. In addition, 3,688,000 Shares are held by Yi Feng Investment Limited, a company wholly-owned by Ms. Woo Lan Ying. By virtue of the SFO, Ms. Woo Lan Ying is deemed to be interested in the Shares held by Yi Feng Investment Limited. Accordingly, Ms. Woo Lan Ying is deemed to be interested in an aggregate 93,688,000 Shares, representing approximately 23.42% of the total number of issued Shares.
- L: Denotes a "long position" (as defined under Part XV of the SFO) in such Shares.

Save as disclosed above, as at 31 December 2020, the Directors were not aware of any persons who or entities which had interests or short positions in the Shares or underlying Shares, which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which would be required, pursuant to section 336 of the SFO, to be recorded in the register referred to therein.

CORPORATE GOVERNANCE PRACTICES

Code provision A.2.1 of the Corporate Governance Code contained in Appendix 15 to the GEM Listing Rules (the “**CG Code**”) stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. Mr. Tang Hing Keung is the chairman of our Board and the chief executive officer of the Company. In view of the fact that Mr. Tang Hing Keung is one of the co-founders of our Group and has been operating and managing our Group since its establishment in 1997, all the other Directors believe that the vesting of the roles of chairman and chief executive officer in Mr. Tang Hing Keung is beneficial to the business operations and management of our Group and will provide a strong and consistent leadership to our Group. Accordingly, the Company has not segregated the roles of its chairman and chief executive officer as required by the said code provision.

Mr. Tang Hing Keung provides leadership to the Company and is responsible for strategic planning and the overall management and supervision of operations of our Group.

Save for the deviation from code provision A.2.1 as mentioned above, the Board is satisfied that the Company had complied with all the code provisions of the CG Code during the nine months ended 31 December 2020.

SHARE OPTION SCHEME

The Company’s share option scheme (the “**Share Option Scheme**”) was adopted pursuant to a resolution of the sole shareholder passed on 23 February 2017 for the purpose of providing incentives or rewards to eligible persons whom the Board considers, in its sole discretion, to have contributed or will contribute to our Group. The terms of the Share Option Scheme are in accordance with the provisions of Chapter 23 of the GEM Listing Rules.

As no share option has been granted since the adoption of the Share Option Scheme, there was no share option outstanding as at 31 December 2020 and no options were exercised or cancelled or lapsed during the nine months ended that date.

COMPETING BUSINESS

During the nine months ended 31 December 2020, the Directors were not aware of any business or interest of the Directors, the controlling shareholders of the Company and their respective close associates that had competed or might compete with the business of our Group and any other conflicts of interests which any such person had or might have with our Group.

PURCHASE, SALE OR REDEMPTION OF OUR COMPANY'S LISTED SECURITIES

Neither our Company nor any member of our Group purchased, sold or redeemed any of the listed securities of our Company during the nine months ended 31 December 2020.

AUDIT COMMITTEE

The Audit Committee was established on 23 February 2017 with written terms of reference in compliance with code provision C.3 of the CG Code and Rules 5.28 to 5.33 of the GEM Listing Rules. The primary duties of the Audit Committee are, among other things, to make recommendations to the Board on the appointment, re-appointment and removal of external auditors and to review and supervise the financial reporting process, risk management and internal control systems of the Group. The Audit Committee currently comprises three independent non-executive Directors, namely Mr. Chiu Chi Wing, Mr. Kwan Woon Man Boris and Ms. Li Kai Lai Miranda. Mr. Chiu Chi Wing is the chairman of the Audit Committee. The Audit Committee has reviewed the Unaudited Consolidated Financial Statements and this report and is of the view that such statements have been prepared in compliance with the applicable accounting standards, the GEM Listing Rules and other applicable legal requirements, and that adequate disclosure has been made.

By order of the Board
Hing Ming Holdings Limited
Tang Hing Keung
Chairman and Chief Executive Officer

Hong Kong, 9 February 2021

As at the date of this report, the executive Directors are Mr. Tang Hing Keung (Chairman and Chief Executive Officer), Mr. Tang Ming Hei and Ms. Au Man Yi; the non-executive Directors are Ms. Au Fung Yee and Mr. Au Lop Wah Edmond; and the independent non-executive Directors are Mr. Kwan Woon Man Boris, Mr. Chiu Chi Wing and Ms. Li Kai Lai Miranda.